

## IHSAA FINANCIAL STATEMENT @ 11/30/22

	2021-22 Actual Audited	2021-22 YTD	2022-23 Budget	2022-23 YTD	% OF BUDGET
<b>REVENUE</b>					
<b>GENERAL</b>					
Sponsorships	\$703,615.51	\$168,000.00	\$650,000.00	\$162,500.00	25%
Catastrophic Insurance	121,305.81	120,843.81	140,000.00	141,374.00	101%
Memberships	91,910.00	91,335.00	92,000.00	92,865.00	101%
Activity Cards	209,496.94	197,327.88	230,000.00	224,681.00	98%
Interest/Dividends	(70,951.03)	2,926.55	2,500.00	(24,586.79)	-983%
Fines	0.00	0.00	0.00	0.00	0%
Publication Ads	600.00	450.00	1,000.00	0.00	0%
Misc. Publications	0.00	0.00	0.00	0.00	0%
Misc. Income	4,169.19	3,838.44	0.00	590.00	0%
All Star Percent	0.00	0.00	0.00	0.00	0%
Hall of Fame	6,148.07	6,148.07	6,000.00	7,452.55	0%
Donations	0.00	0.00	0.00	0.00	0%
<b>TOTAL GENERAL</b>	<b>\$1,066,294.49</b>	<b>\$590,869.75</b>	<b>\$1,121,500.00</b>	<b>\$604,875.76</b>	<b>54%</b>
<b>OFFICIALS</b>					
Registration Fees	\$76,695.34	\$61,931.00	\$80,000.00	\$33,394.22	42%
Rule Books	154.26	144.26	150.00	60.00	40%
Spirit Tech Judge Reg.	100.00	70.00	200.00	160.00	80%
Speech Arts Fees	976.65	508.11	1,000.00	0.00	0%
<b>TOTAL OFFICIALS</b>	<b>\$77,926.25</b>	<b>\$62,653.37</b>	<b>\$81,350.00</b>	<b>\$33,614.22</b>	<b>41%</b>
<b>ACTIVITIES</b>					
Football	\$293,233.00	\$271,076.50	\$250,000.00	\$251,600.50	101%
Volleyball	58,476.50	58,476.50	45,000.00	64,546.85	143%
Cross Country	21,390.00	21,390.00	0.00	10,482.00	0%
Swimming	0.00	0.00	10,000.00	13,826.50	138%
Boys Basketball	369,851.50	0.00	315,000.00	0.00	0%
Girls Basketball	152,667.00	0.00	135,000.00	0.00	0%
Wrestling	140,013.50	0.00	120,000.00	0.00	0%
Soccer	80,025.03	80,025.03	60,000.00	63,935.59	107%
Track	78,186.30	0.00	55,000.00	0.00	0%
Softball	45,587.50	0.00	35,000.00	0.00	0%
Dance/Cheer	88,851.00	0.00	80,000.00	0.00	0%
Speech Arts	1,000.00	0.00	1,000.00	0.00	0%
Programs	31,311.82	4,082.50	30,000.00	4,145.50	14%
Vendor Fees	3,420.00	0.00	3,500.00	0.00	0%
Merchandise Rights	0.00	0.00	0.00	0.00	0%
Ball Contract	0.00	0.00	0.00	0.00	0%
Broadcast/Ticketing Rights	54,832.00	18,858.00	55,000.00	15,450.00	28%
YEA Management	26,000.00	6,500.00	26,000.00	6,500.00	25%
Section 7/8	43,296.60	42,226.25	0.00	0.00	0%
<b>TOTAL ACTIVITIES</b>	<b>\$1,488,141.75</b>	<b>\$502,634.78</b>	<b>\$1,220,500.00</b>	<b>\$430,486.94</b>	<b>35%</b>
<b>TOTAL REVENUE</b>	<b>\$2,632,362.49</b>	<b>\$1,156,157.90</b>	<b>\$2,423,350.00</b>	<b>\$1,068,976.92</b>	<b>44%</b>

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<b>EXPENSES</b>					
<b>GENERAL</b>					
Publications	\$472.50	\$155.04	\$500.00	\$171.04	34%
Committees	4,311.51	3,897.64	5,000.00	5,120.32	102%
Board of Directors	48,594.97	21,489.35	53,000.00	27,585.99	52%
Office Supplies	7,582.12	4,955.18	6,500.00	3,025.02	47%
Repair & Maintenance	9,030.00	3,114.09	6,000.00	6,701.79	112%
Xerox Mntnce Agrmnt	5,706.70	1,176.87	6,000.00	2,362.05	39%
Printing	1,550.17	1,147.05	1,500.00	830.18	55%
Dues & Subscrip.	9,045.96	5,707.92	10,000.00	5,535.88	55%
Public Relations	3,103.96	735.00	3,500.00	1,050.00	30%
Property Tax Expense	0.00	0.00	0.00	0.00	0%
Miscellaneous	4,432.60	1,244.05	3,500.00	2,250.81	64%
Intern	3,200.00	1,100.00	3,500.00	0.00	0%
Equipment/Furniture	6,296.36	4,656.19	25,000.00	721.88	3%
Automobile	2,935.02	2,050.65	3,500.00	1,111.61	32%
Utilities	6,467.61	2,529.30	8,000.00	2,453.85	31%
Telephone/Internet	8,400.65	3,265.61	9,500.00	3,229.14	34%
Bank Charges/NSF Checks	274.49	98.85	200.00	50.88	25%
Travel	30,822.51	10,932.49	25,000.00	16,103.18	64%
Catastrophic Ins.	171,345.11	171,345.11	185,000.00	171,345.11	93%
Legal	997.50	197.50	10,000.00	3,380.76	34%
Accounting	8,000.00	8,000.00	8,500.00	9,250.00	109%
Postage	5,767.82	2,349.00	6,000.00	2,913.53	49%
Hall of Fame	20,295.83	20,295.83	23,000.00	20,926.36	0%
Insurance	12,817.00	924.00	14,000.00	0.00	0%
Section 7/8	44,700.91	44,700.91	0.00	0.00	0%
Website Expense	6,195.00	6,180.00	7,000.00	6,430.00	92%
<b>TOTAL GEN. EXP.</b>	<b>\$422,346.30</b>	<b>\$322,247.63</b>	<b>\$423,700.00</b>	<b>\$292,549.38</b>	<b>69%</b>
<b>PERSONNEL</b>					
Salaries	\$439,715.79	\$176,229.95	\$436,800.00	\$186,952.17	43%
Payroll Taxes	83,826.80	33,616.33	84,500.00	36,698.44	43%
Employee Benefits	79,853.75	32,940.30	86,500.00	35,975.05	42%
Contract Labor	4,800.00	1,600.00	5,000.00	1,500.00	30%
Education/Training	0.00	0.00	2,500.00	0.00	0%
<b>TOTAL PERSONNEL</b>	<b>\$608,196.34</b>	<b>\$244,386.58</b>	<b>\$615,300.00</b>	<b>\$261,125.66</b>	<b>42%</b>
<b>OFFICIALS</b>					
Rule Books	\$43,771.95	\$33,701.88	\$48,000.00	\$27,635.03	58%
Rules Clinics	22,980.20	20,118.92	23,000.00	19,759.47	86%
Background Checks	18,373.00	14,554.00	4,000.00	0.00	0%
Speech Arts Clinics	0.00	0.00	0.00	0.00	0%
Officials Insurance	34,849.00	34,849.00	30,000.00	36,970.00	123%
<b>TOTAL OFFICIALS</b>	<b>\$119,974.15</b>	<b>\$103,223.80</b>	<b>\$105,000.00</b>	<b>\$84,364.50</b>	<b>80%</b>
<b>PAGE TOTALS</b>	<b>\$1,150,516.79</b>	<b>\$669,858.01</b>	<b>\$1,144,000.00</b>	<b>\$638,039.54</b>	

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	2021-22 Actual Audited	2021-22 YTD	2022-23 Budget	2022-23 YTD	% OF BUDGET
<b>EXPENSES CONT'D.</b>					
<b>TOTALS FORWARD</b>	\$1,150,516.79	\$669,858.01	\$1,144,000.00	\$638,039.54	
<b>ACTIVITIES</b>					
Referees/Judges	\$231,471.65	\$73,279.09	\$230,000.00	\$80,818.20	35%
Arbiter Pay Fees	1,475.65	761.95	0.00	0.00	0%
Team Reimbursements	140,620.16	0.00	125,000.00	0.00	0%
On-Site Expenses	526,937.20	93,329.93	484,850.00	93,805.54	19%
Programs	1,800.62	0.00	6,500.00	0.00	0%
Awards	97,965.87	39,574.23	95,000.00	42,817.12	45%
Sweatshirts	224,493.16	62,277.12	225,000.00	69,582.22	31%
Milk/Milk Crew	7,500.00	1,500.00	8,000.00	7,000.00	0%
Interscholastic Star/SAC	28,699.24	8,243.30	25,000.00	7,672.98	31%
Sales Tax	77,042.79	3,457.38	80,000.00	3,930.42	5%
<b>TOTAL ACTIVITIES</b>	<b>\$1,338,006.34</b>	<b>\$282,423.00</b>	<b>\$1,279,350.00</b>	<b>\$305,626.48</b>	<b>24%</b>
Amortization Expense					
Depreciation Expense	\$58,968.00				
<b>GRAND TOTAL EXP.</b>	<b>\$2,547,491.13</b>	<b>\$952,281.01</b>	<b>\$2,423,350.00</b>	<b>\$943,666.02</b>	<b>39%</b>
<b>TOTAL REVENUE</b>	<b>\$2,632,362.49</b>	<b>\$1,156,157.90</b>	<b>\$2,423,350.00</b>	<b>\$1,068,976.92</b>	<b>44%</b>
<b>TOTAL EXPENSES</b>	<b>\$2,547,491.13</b>	<b>\$952,281.01</b>	<b>\$2,423,350.00</b>	<b>\$943,666.02</b>	<b>39%</b>
<b>PROFIT/LOSS</b>	<b>\$84,871.36</b>	<b>\$203,876.89</b>	<b>\$0.00</b>	<b>\$125,310.90</b>	